



JAMES W. SEWALL COMPANY

ESTABLISHED 1880

NEWS *RELEASE*

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James W. Sewall Company Is Awarded GSA Contract

(Old Town, Maine--3 December 2003) National GIS firm James W. Sewall Company announced today that the General Services Administration (GSA) has awarded the company a five-year Federal Supply Schedule contract for environmental and engineering services (#GS-00F-0012P). Based on a rigorous vendor qualification process, the award enables federal government agencies to procure Sewall services directly at competitive, pre-negotiated rates, bypassing the traditional and often lengthy RFP procedure. Under the terms of two federal schedules (SIN C F999; SIN C R425), Sewall is pre-qualified to provide agencies with a broad range of services, including GIS consulting and spatial data development, environmental assessment and emergency preparedness planning, and engineering concept development, requirements analysis, and system design.

Sewall President and Chief Executive Officer Dr. James H. Page views the award as "a significant step forward in our effort to develop productive, long-term relationships with federal agencies. The FSS contract provides our existing clients with a flexible, streamlined vehicle to purchase our services at very reasonable cost. For new clients, our pre-qualified status ensures a standard of performance and pricing in advance of their need for services. Our partnership with the GSA, based on excellent service at the best value, promises to bring mutual benefits to all parties involved."

Founded in 1880 as a surveying and engineering firm, Sewall has provided environmental and engineering services to public and private sector clients for over a century. Since the 1970s, Sewall has developed and implemented GIS for utilities, the forest industry, and government at all levels. Sewall's expertise in GIS consulting and project implementation is supported by 50 years' experience in aerial photography, photogrammetry, and natural resource mapping and 30 years' experience in data conversion and application development. With expertise in civil, structural, mechanical, and environmental engineering, Sewall has performed concept studies and analyses, provided permitting and regulatory compliance support, and produced system design and modeling for a wide variety of projects from transportation and land use to water supply and wastewater collection, treatment, and disposal.

For more information, please contact David Edson, Executive Vice President, at 207 827 4456; Email: edson@jws.com; or visit the Sewall Web site at www.jws.com

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